



CRAIN'S BIGGEST DEALS OF 2009

Mergers and Acquisitions

ISSUE DATE: Jan. 26 ■ AD CLOSE: Jan. 14

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8:00 pm, November 29, 2009

Business Diary

ACQUISITIONS

First Independence Bank, Detroit, acquired the **Warren Bank** mortgage operations. The new mortgage company will operate as a division of FIB, under the name **Independence Mortgage Co.**

CONTRACTS

Azure Dynamics Corp., Oak Park, a developer of green technologies, announced that its dealer, **Colonial Equipment Co.**, Monrovia, Md., has been awarded a bid with Howard County, Maryland for 25 of the Azure CitiBuses. **Howard County Transit** ordered eight buses from the bid and has a yearlong option to place orders for the remaining 17 CitiBuses. The company also has received an order from the **Kidron** division of **VT Specialized Vehicles Corp.**, Kidron, Ohio, for 248 LEEP Freeze systems. The systems were ordered by **Idealease Inc.**, North Barrington, Ill., on behalf of its client **Schwan's Food Co.**, Marshall, Minn.

Folio Investing, McLean, Va., has entered into an alliance with **BetterInvesting**, Madison Heights, to provide qualified member clubs with unlimited trades and the ability to buy and sell securities commission-free twice a day. Web sites: www.folioinvesting.com and betterinvesting.org.

Preh, Novi, a German supplier of automotive driver controls, sensors and electronic control units, developed the center stack for the 2010 Chevrolet Equinox for **General Motors Co.**, Detroit.

SRG Global Inc., Warren, a manufacturer of chrome-plated plastic parts for the automotive industry, has named **Rohatynski-Harlow Public Relations L.L.C.**, Detroit, as its agency of record.

Lawrence Technological University, Southfield, has signed an agreement with **Chungju National University**, South Korea, calling for student and faculty exchanges and the exploration of joint delivery of undergraduate degrees.

AT&T, Dallas, Texas, signed contracts totaling \$2.25 million for wireless and networking communications services with **Plastipak**, Plymouth, a manufacturer of plastic packaging and containers.

ImageSoft Inc., Southfield, a provider of technology solutions, has been selected by the **Canadian Automobile Association South Central Ontario**, Thornhill, Ontario, to implement an enterprise content management solution for the organization. ImageSoft also has been selected by the Grand Rapids-based **Michigan Professional Insurance Exchange** to implement a solution for handling the organization's document management needs and to create a custom workflow for improving its internal processes, and was selected by Farmington Hills-based **Green Path Debt Solutions** to provide document imaging and document management solutions for its 37 offices nationwide and Internet and phone counseling services. Since September, ImageSoft has added 14 new clients.

The **U.S. Army TACOM Lifecycle Management Command**, Warren, has awarded **General Dynamics Land Systems**, Sterling Heights, a \$647 million contract for 352 Stryker vehicles. Work will be performed in Anniston, Ala.; Sterling Heights; Lima, Ohio; and London, Ontario, Canada. Vehicle deliveries will begin in July 2010.

P&M Products L.L.C., Kirkland, Wash., and **Jackson Precious Metals Inc.**, Redford Township, have both signed agency of record agreements with **Western Creative Inc.**, Redford Township.

DiverseNote, Detroit, a social-networking enterprise focused on the minority workforce, has selected group **[eX] L.L.C.**, Royal Oak, to develop its branding strategy and build a marketing site and custom Web-based application.

Weichert Realtors, Washington, D.C., has signed an agreement with **zipLogix**, Fraser, to provide zipForm 6 professional online version software to its sales associates.

Waltonen Engineering Inc., Warren, was awarded an Indefinite Delivery/Indefinite Quantity contract for engineering and manufacturing services by the **United States Army Tank Automotive Research, Development and Engineering Center**, Warren.

SilkRoute Global, Troy, signed an agreement with **Teradata Corp.**, Washington, D.C., to provide contracting with retailers for the use of the Teradata demand chain management solution.

EXPANSIONS

ISCG Workplace Design and Furnishings, Royal Oak, opened an additional office and showroom space in Ann Arbor at 601 E. University. Web site: www.iscginc.com.

Macomb Printing Inc., Clinton Township, added a Solna 5/color heat set web press to its plant. Telephone: (586) 463-2301, ext. 10. E-mail: info@macombprinting.com.

Sachse Construction, Birmingham, opened a Canadian office in St. Thomas, Ontario. Web site: www.sachseconstruction.com.

MERGERS

Second Step Advertising, Wyandotte, has merged with **Brad's Ads Inc.**, a Farmington Hills-based distributor of promotional products.

MOVES

Andrews Hooper and Pavlik, an accounting, business and IT consulting firm, from 3201 University Drive, Suite 350, to 691 N. Squirrel Road, Suite 280, Auburn Hills.

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